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CONTACT INFORMATION:

Michael Mullen

Express Association of America

michael.mullen@expressamerica.org

703 759-0369

**EXPRESS ASSOCIATION OF AMERICA ON THE SIGNING OF
U.S.-MEXICO-CANADA TRADE AGREEMENT**

Washington, DC, November 30, 2018 – The Express Association of America (EAA), representing the three largest integrated express carriers, DHL, FedEx, and UPS, today commented on the signing of the United States-Mexico-Canada Agreement, which seeks to modernize free trade among these three continental partners.

The agreement includes a series of commitments by the three members to streamline and modernize border clearance operations, strengthen North American supply chains, and ensure fair competition in their markets. “Bringing this trilateral agreement into the 21st century is a significant achievement that could, if implemented to maximize the benefits it envisions, accelerate the flow of goods through supply chains and create a more competitive business environment across the continent,” said Michael Mullen, EAA Executive Director. “U.S. Trade Representative Lighthizer and his team, together with their counterparts in Canada and Mexico, are to be commended for bringing this agreement to fruition. We urge careful consideration of the new agreement so U.S. businesses large and small can benefit from the new market access and improved trading procedures it can provide.”

The express industry appreciates the new agreement’s provision of a common level of \$2500 for informal entries. If implemented robustly, this measure particularly benefits small and medium enterprises, which ship proportionally more low-value products, by eliminating paperwork and costs previously associated with these shipments. While not what the express industry hoped for, the agreement by Mexico and Canada to raise their de minimis levels above \$100 will also help small and medium entrepreneurs in all three countries, particularly by easing access to the continental marketplace and expanding opportunities to participate in the ongoing e-commerce revolution. EAA sees this as a good first step toward Canada and Mexico raising their de minimis thresholds to more meaningful commercial levels in the future. EAA, however, opposes any action that would result in the United State lowering its own level of \$800. Reducing the U.S. level would amount to a new tax on the U.S. consumer and stifle the growing e-commerce industry.

The delivery services annex of the agreement is a precedent-setting measure that will ensure a level playing field among all providers of delivery services, as well as setting an excellent benchmark for future trade agreements.